

We are an international freight forwarding company with 58 offices in 5 continents providing worldwide logistics service. Due to our rapid growth, we are looking for an energetic and qualified candidate to join us.

Business Development Trainee –LCB Branch

Working location: Laem Chabang Branch

Duties and responsibilities:

- To be able to work independently
- Be commercially active with own business and maximize profits
- Bring in new customer and boosts up profits
- Meeting targets and deadline as per budget and KPI's management
- Adhere the applicable laws, regulations and also Rules compliance
- Understand and use M+R IT products such as SIS and OPS
- Initiate Sales Campaigns and other marketing activities
- To establish own personal target list and assist to identify target accounts
- Monitoring / taking ownership of monthly sales performance / management reporting

Qualifications:

- Education, minimum BBA, MBA is preferable
- New graduates are welcome
- Knowledge of freight forwarding and logistics business will be an advantage
- Computer skill ,Microsoft program and related and presentation skill
- Talent in contacting people
- Out-going and strategic thinker
- Positive and open attitude
- Good team building
- Fluent in English, both speaking and writing
- Self motivation and energetic, adaptability, Willing to learn, International approach
- Hands on, Result oriented, Energetic, Young, Self respect

Working Hour: Monday - Friday 8.30 - 18.00

Interested applicants, please send your full resume in English including current and expecting salary with recent photograph

M+R Forwarding (Thailand) Co., Ltd.

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Laem Chabang Branch : 11th Floor, No.1104 Talaythong Tower, 53 Moo 9, Tungsukla, Sriracha, Chonburi 20230, Thailand

Contact Khun Supansa Tel: 02-2499787